

5. OUR STRATEGIC GOALS

ICAP's strategic goals have been clear and consistent – to be the leading global intermediary and post-trade services provider – and our aim is to have

→ 35% share of overall market revenues

→ 50% of profit derived from electronic broking

and to generate superior EPS growth for our investors.

We believe we can best do this by building and maintaining close and collaborative long-term relationships with our customers, leveraging our technology and growing the business, both organically and by selective acquisition.



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